

Fund Assumptions & Terms

Sample Fund I — Fund I

Parameter	Value	Notes
Fund Size	\$150,000K	
GP Commitment	\$3,000K	2.0% of fund
Management Fee — Investment Period	2.0%	On committed capital
Management Fee — Post-Investment	1.5%	On invested capital
Preferred Return	8.0%	Compounded annually
Catch-Up	50%	GP/LP split until GP at 20%
Carried Interest	20%	European (whole fund)
Clawback	Yes	Standard GP clawback provision
Investment Period	5 years	
Fund Life	10 years	+ two 1-year extensions
Waterfall Type	European	Carry calculated on total fund
Equalization Interest	8% annualized	Later closes pay to earlier

Fund I — Summary

Sample Fund I — \$150M Committed

\$150M	2.41x	1.95x	22.8%
Fund Size	Gross MOIC	Net MOIC	Gross IRR
18.1%	\$26.7M	85%	6
Net IRR	Carry to GP	DPI (Realized)	Portfolio Cos

FUND TERMS

Fund Size	\$150,000K
GP Commitment	\$3,000K (2.0%)
Management Fee	2.0% on committed (inv period), 1.5% on invested (post)
Preferred Return	8.0% compounded annually
Catch-Up	50/50 GP/LP until 20% to GP
Carried Interest	20% above preferred
Waterfall Structure	European (whole fund)
Investment Period	5 years
Fund Life	10 years (+ 2 extensions)

PORTFOLIO OVERVIEW

Company	Sector	Invested (\$K)	Exit Value (\$K)	MOIC	Status
Coastal Fabrication	Industrials	25,000	62,000	2.48x	Realized
Summit Precision	Healthcare	30,000	78,000	2.60x	Realized
Ridgepoint Services	Business Services	22,000	48,000	2.18x	Realized
Harmon Technologies	Technology	28,000	72,000	2.57x	Projected
Clearview Analytics	Technology	18,000	52,000	2.89x	Projected
Apex Distribution	Logistics	20,000	48,000	2.40x	Projected
Total / Weighted		143,000	360,000	2.52x	

Portfolio Company Detail

Sample Fund I — Fund I

Company	Sector	Year In	Year Out	Hold Period	Invested (\$K)	Exit (\$K)	MOIC	IRR
Coastal Fabrication	Industrials	2020	2024	4	25,000	62,000	2.48x	25.5%
Summit Precision	Healthcare	2020	2025	5	30,000	78,000	2.60x	21.1%
Ridgepoint Services	Business Services	2021	2024	3	22,000	48,000	2.18x	29.7%
Harmon Technologies	Technology	2021	2026	5	28,000	72,000	2.57x	20.8%
Clearview Analytics	Technology	2022	2027	5	18,000	52,000	2.89x	23.6%
Apex Distribution	Logistics	2023	2027	4	20,000	48,000	2.40x	24.5%

Fund Cash Flow Schedule

Sample Fund I — Fund I

(\$K)	2019	2020	2021	2022	2023	2024	2025	2026	2027	Total
CAPITAL CALLS & DISTRIBUTIONS										
Capital Called	0	55,000	50,000	18,000	20,000	0	0	0	0	143,000
Management Fees	0	3,000	3,000	3,000	3,000	3,000	2,250	2,250	2,250	21,750
Total Outflows (Calls + Fees)	0	58,000	53,000	21,000	23,000	3,000	2,250	2,250	2,250	164,750
Distributions	0	0	0	0	0	95,000	78,000	72,000	100,000	345,000
Net Cash Flow to LPs	0	-58,000	-53,000	-21,000	-23,000	92,000	75,750	69,750	97,750	180,250
Cumulative Net CF	0	-58,000	-111,000	-132,000	-155,000	-63,000	12,750	82,500	180,250	

European Waterfall Distribution

Sample Fund I — Fund I

Tier	Amount (\$K)	LP Share (\$K)	GP Share (\$K)
Tier 1: Return of Contributed Capital	164,750	164,750	0
Tier 2: 8% Preferred Return	77,322	77,322	0
Tier 3: GP Catch-Up (50/50)	72,100	36,050	36,050
Tier 4: 80/20 Profit Split	30,828	24,662	6,166
Total Distributions	345,000	302,784	42,216

FUND PERFORMANCE METRICS

Total Contributed Capital	164,750
Total Distributions	345,000
Gross MOIC	2.41x
Net MOIC (after fees & carry)	1.88x
DPI (Distributions / Paid-In)	2.09x
Total Carry to GP	42,216
Carry as % of Profits	23.4%

GP Economics & Revenue

Sample Fund I — Fund I

Source	Amount (\$K)	% of Total
Management Fees (cumulative)	21,750	34.0%
Carried Interest	42,216	66.0%
GP Co-Investment Return	4,230	6.6%
Total GP Revenue	68,196	

Multi-Close Equalization

Sample Fund I — Fund I

LP Investor	Commitment (\$K)	Close	% of Fund	Equalization Interest	Adjusted Capital Call
Endowment Fund Alpha	40,000	First Close	27.2%	0	14,966
Pension Fund Beta	35,000	First Close	23.8%	0	13,095
Family Office Gamma	25,000	First Close	17.0%	0	9,354
Insurance Co Delta	22,000	Second Close	15.0%	880	9,111
Sovereign Fund Epsilon	15,000	Second Close	10.2%	600	6,212
Fund of Funds Zeta	10,000	Third Close	6.8%	800	4,541
Total	147,000		100.0%	2,280	57,279

Sensitivity Analysis — GP Carry

Gross MOIC vs GP Carry (\$K)

CARRY SENSITIVITY TO GROSS MOIC						
Gross MOIC	Total Proceeds (\$K)	Return of Capital	Pref Return (\$K)	Carry (\$K)	Net MOIC	
1.00x	143,000	143,000	0	0	0.89x	
1.50x	214,500	164,750	49,750	0	1.33x	
2.00x	286,000	164,750	77,322	13,178	1.69x	
2.41x	344,630	164,750	77,322	30,767	1.94x	
2.50x	357,500	164,750	77,322	34,628	2.00x	
3.00x	429,000	164,750	77,322	56,078	2.31x	
3.50x	500,500	164,750	77,322	71,016	2.66x	